

# Key factors for a successful renovation programme for multi-apartment buildings

## **1. Vision & framework**

Well-established strategic and legislative framework  
Detecting and removing legislative barriers

## **2. Co-financing**

High co-financing rate  
Some grant finance is useful but has to be carefully analysed and defined

## **3. Awareness**

Widespread dissemination campaign  
Permanent communication with users, fieldwork  
Increasing motivation and awareness of all benefits of energy efficiency renovation  
Addressing the issue of getting all flat owners to agree to take a loan

## **4. Technical assistance**

Technical assistance for beneficiaries  
Free Customer Service

## **5. Trainings for professionals**

Training for specialists and tradespersons  
Practically oriented training programmes with high quality teaching staff  
Establishing and developing partnerships with educational institutions as well as companies from the construction sector and manufacturers  
Teamwork of all involved institutions and beneficiaries

## **6. Transparency**

Monitoring and verification of results  
Quality control

# Key factors for Successfull EE progr. for MABs

- some grant finance useful
- Tech. assistance/training?
  - also due to EU financing regulation
- Vision / transparency / monitoring
- Issue of getting all flat owners to agree to take a loan

→ <sup>to meet</sup> Strategic documents **PROS**  
⇒ Legislation changes  
⇒ Technical Assistance for beneficiaries  
⇒ Widespread Dissemination Campaign  
⇒ Trainings for Professionals  
Many more

RELIABILITY  
TRANSPARENCY  
NON-FINANCIAL  
BARRIERS  
MOTIVATION/AWARENESS  
OF ALL BENEFITS